



# HARDIN

Hardin County Chamber of Commerce Newsletter

320 Main Street \* PO Box 996\* Savannah, TN 38372

www.hardincountychamber.com

May 2015

**SBA: DREAM BIG. START SMALL.**

**NATIONAL SMALL BUSINESS WEEK**  
**MAY 4-8, 2015** | CELEBRATING AMERICA'S ENTREPRENEURS



## *Hardin County Celebrates Business and Tourism!*

Monday, May 4

Business Development Workshop  
with Steve Holt @ JSCC 1-4:30 PM

Tuesday, May 5

Chamber Breakfast  
HealthierTN with Hardin County Health Dept  
Educator Beth Hamilton @ Hardin County Courthouse  
Fire Dept Board Room 8:30am

Wednesday, May 6

Wellness Bus Tour at Main Street Pharmacy  
9am-noon

Thursday, May 7

Business After Hours @ Plantation at Pickwick  
5-7pm

Friday, May 8

Savannah MainStreet  
Second Friday Festival  
5-8pm downtown Savannah

Travel is more than just fun.

Travel is serious business.

Travel is creating jobs.

Travel is essential to our economy and our lives.

Travel is \_\_\_\_\_.

*Tell us what travel and tourism is to  
you and your business. #TourismMatters*





**Hardin County Chamber of Commerce**

PO Box 996  
320 Main Street  
Savannah, TN 38372  
731-925-2363

Info@hardincounty-chamber.com

**BOARD OF DIRECTORS**

Jerry Taylor, President  
Paige Ashe-McLean, VPres  
Allison Winters, Treasurer  
Jim Burcham, Secretary  
Tony Alcott  
Mike Patel  
Regena Bullington  
Garry Welch  
Starla Shaw

**CHAMBER STAFF**

Beth Pippin  
Executive Director

Administrative Assistant  
Kim Gobie



Volunteer Staff  
Join us!

# Thank You for your renewals!

The Chamber is funded through the dues investments of our members. We sincerely thank these –and all members– for their continued support of this organization!

- |  |                                       |
|--|---------------------------------------|
| Tri-Matic Springs, Inc.                    | Savannah Meat Market                  |
| Southern Plating, Inc.                     | Southgate Cinema Complex, LLC         |
| Freddy T’s Restaurant & Beach Club         | Tri-State Gun & Archery Club          |
| Clement’s Warehouse                        | Health Connect America                |
| Pickwick Landing State Park                | Home Banking Company                  |
| Pickwick Parrot Head Club                  | Living Word Fellowship                |
| Southwest TN Development District/<br>REDI | Riverwick Assisted Living             |
| May Rose Apartments                        | Love & Learn Preschool                |
| Joe Brown, Attorney at Law                 | West Hardin Elementary                |
| The Prescription Shop                      | White’s Cleaners                      |
| Freedom River Media Ministries             | Spa-Licious                           |
| Savannah Health Care Center                | Hardin County Ministerial Association |
| Loyal Order of Moose – Savannah            | D Long & Company                      |

# Welcome Aboard New Members!



**Lowe’s Home Improvement**

Contact:  
Shawn Hampsey  
1895 Wayne Rd,  
Savannah  
Telephone: 926-9081  
Visit Lowes.com

**Emmett Yeiser,**  
Individual

**Small Town Style**

Owners:  
Bridgit Chafin and  
Felicia White  
590 Wayne Rd,  
Savannah  
Telephone:  
731-412-5022  
Facebook / Instagram  
Womens and childrens  
clothing and accessories,  
jewelry, purses, bags,  
seasonal items

**Pickwick Tire and Automotive**

Contact:  
Damon Nabors  
and Meshelle Nabors  
11354 Hwy 57, Counce  
Telephone:  
689-2440  
Pickwicktireandauto.com  
Tire, tune-up, brake,  
engine, transmissions,  
exhaust

*Join us on  
June 11  
Ribbon Cutting  
Celebration  
@  
Pickwick Tire  
& Auto*



# Chamber Business After HOURS

Networking at its Best...



Thanks to Mike Patel at 64 Liquor & Wine for hosting the April BAH.

*Lots of fun, tasty treats and good conversation!*

See us for the next BAH at the Plantation at Pickwick on May 7.



## 12@12 Membership Luncheon

12 Chamber Member Retailers were invited to join the Chamber Director and President for a casual luncheon to discuss business relationships and how the Chamber works.

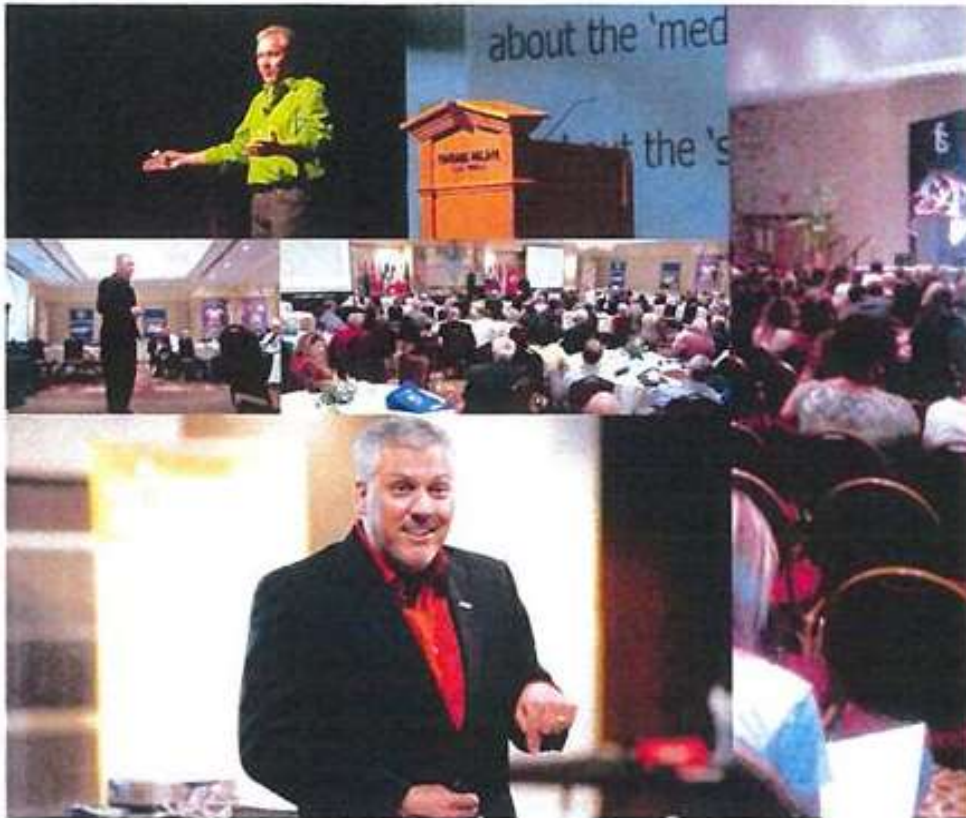
This was the first in a monthly 12@12 networking luncheon to be hosted by the Chamber.

Be looking for your membership category invite or contact the Chamber to check the schedule. The month of May is 'service' members.

If the invited group doesn't fill up, then there will be openings at the table!

*Pictured here are Chamber President Jerry Taylor, TVEC manager with Chamber Board Member Regena Bullington of Wal-Mart and Erika Forsbach of GRISHAMS.*





## **MONDAY, MAY 4TH BUSINESS DEVELOPMENT SOCIAL MEDIA WORKSHOP**

Steve Holt, speaker, writer, and consultant, leads a multi-session workshop on business development and social media. You'll learn about the power of elevator speeches, handshakes, and how to work a room. You'll discover how businesses can manage young college graduates working with baby boomers in the workforce. And you'll walk away with practical action items on the 4 biggest social media tools out there and how to use them to market your business, grow your sales, and engage with your customers.

**Monday, May 4 workshop begins at 1pm**

*4 informative, fun-filled back-to-back sessions! 1pm-4:30pm  
\$10 per person, please RSVP to [info@hardincountychamber.com](mailto:info@hardincountychamber.com)*

**What's the  
wrong way to  
enter a room?**

---

**Why don't young  
people answer  
the phone when  
I call them?**

---

**Should I use  
text messaging  
with my clients?**

---

**Should my  
company use  
Instagram?**

---

**What's an  
elevator  
speech?**

**SPONSORED BY:**



**CHAMBER OF  
COMMERCE**

Location: JSCC  
Savannah

RSVP to: 925-2363

Kick off to our big week:

# Meet Workshop Speaker Steve Holt

Steve Holt has been a keynote speaker, consultant, teacher, and writer for over a decade. He has helped thousands of people improve their businesses and their personal development through his workshops and keynote speeches across the country and internationally. His work has focused on small business development, social media, leadership, motivational topics, and training & development. He has written 4 books on Facebook, Twitter, and Google, and his humorous and entertaining speaking style leaves audiences with the ideas and tools they need to become a success and grow.

Steve is a Financial Advisor for Edward Jones Investments, he has an MBA degree from The University of Tennessee at Martin, and has taught both Computer Science and Economics courses in higher education since 1999.

He is married to Hollie Holt and they have 4 children. Steve is also a member of Rotary International, a Rotary Paul Harris Fellow, and regularly contributes his time and efforts helping

his local club and Rotary clubs both internationally and all over the country.

Join us on Monday, May 4 at JSCC in Savannah to learn the business tools that will help you and your business grow and be successful.

The Chamber is kicking off National Small Business and Tourism Week with this high energy workshop to motivate you and your team to make Hardin County a great place to do business.

Call the Chamber today to register ! 925-2363 or email [info@hardincountychamber.com](mailto:info@hardincountychamber.com)



Business Development Workshop  
Monday, May 4  
1-4:30pm  
Jackson State Community College  
Pickwick Road, Savannah

## Harbin Heating and Air Conditioning Inc.

~Family owned business      ~York Equipment Dealer      ~ Nate Certified and TVA Approved

We work on All Makes and Models, Residential, Commercial, Geo-Thermal and Marine.

Call: 731- 689-3651  
1-888-689-3651

Monday through Friday  
8:00 AM to 5:00 PM

5910 Hwy 57, Counce, TN





# Congrats to Annette Rickman of Jones Motor Co.

Administrative Assistant of the Year

Hardin County Chamber of Commerce honored 117 guests at the annual spring luncheon held at the First United Methodist Church in Savannah.

Attendees enjoyed the *"cookie cutter"* lunch theme with tenderloin mini sandwiches catered by The Hickory Pit and cookies for dessert from Good To Go Bakery.

Keynote speaker Diana Sumpter gave attendees a fast paced, fun-filled dynamic presentation on stepping outside the box and not being a cookie cutter thinker.

Thank you to all our sponsors and those that donated door prizes: Tri-Matic Springs, RiverWick Assisted Living, Jones Motor Co, **Shelby's Complete RV**, **Donna Brewington Mary Kay**, Savannah Florist and some from the Chamber goody stash!

*Pictured top right is speaker Diana Sumpter, Admin of the Year Annette Rickman and Chamber Director Beth Pippin.*







215 ZIFFEL CIRCLE  
SAVANNAH, TN 38372  
731.926.1928

# SUMMER 2015

SCHEDULE OF EVENTS

## KARAOKE

June 12, July 10, August 28, September 25, & October 23 @ 7PM UNTIL 10PM

## LIVE BANDS

STEP N' TYME - May 23, July 4, September 5 @ 7PM UNTIL 11PM  
HOT DAMN DUO - June 6 @ 7PM UNTIL 11PM

## CAR-TUNES



Jam Session and Vintage Car & Truck Drive In!  
2nd Sunday of Every Month:  
May 10, June 14, July 12, August 9, September 13, & October 11 @ 2PM

Public Swimming: \$4 per person/per day • Children under 13 require adult supervision.

FOR MORE INFORMATION ABOUT EVENTS AND NEW HAPPENINGS IN THE AREA,  
FOLLOW US ON FACEBOOK:  
WWW.FACEBOOK.COM/GREENACRESRVRESORT  
OR CHECK OUT OUR WEBSITE  
WWW.GREENACRESRVRESORT.COM



# Italian Festival

& Anti-Bullying Awareness Day

FEATURING  
**PLAYING BY AIR**  
ENTERTAINMENT THAT GIVES BACK



Food  
Crafts  
Entertainment  
Music  
Pony Rides  
Comedy Acts

Tickets \$5 Adults 18 & over Children admitted FREE!

## HILLSIDE NEW BEGINNINGS

EQUINE ASSISTED PSYCHOTHERAPY AND LEARNING

### Saturday, May 16, 2015 4 p.m.

3540 Damon Rd., Counce, TN 731-439-6591

Hillside NEW Beginning is a non-profit 501 (c) 3. All donations, proceeds from this event will be used for "Operating Expenses" and Scholarships



**River City Realty**  
1465 Florence Road  
Savannah, TN 38372

**Robert Hicks**, broker/owner  
(731) 925-7900 office  
(731) 925-7901 fax  
(731) 925-LAND (5263) home  
(731) 607-LAND (5263) mobile

Email: [roberthicks@unitedcountry.com](mailto:roberthicks@unitedcountry.com)

website: [www.savannah-tn-realestate.com](http://www.savannah-tn-realestate.com)

**No One Knows The Country Like We Do**  
Each office is Independently Owned and Operated



# 2015 Leadership Hardin County to begin!

Hardin County Chamber is looking for class participants!

Leadership Hardin County is a 6 month adult leadership class, which runs July- December. Class participants meet one day per month for full days with class members averaging 15.

Over view of the course: Leadership Hardin County provides an opportunity for participants to develop and enhance their leadership skills through a series of skill-based sessions. In addition, the program provides an opportunity to experience and understand the challenges and success of the community through issue-based sessions that include Government, Education, Tourism, Agribusiness, Healthcare and Industry.

The tuition to attend Leadership Hardin County is \$200 and includes all costs associated with the program for the participant. Participants are encouraged to make an effort to attend each session. One session may be missed only if the need arises, if more than one session is missed the participant will not be eligible to graduate.

*Establishing a sense of community and enthusiastic leadership are the cornerstones of the program.*

### Benefits of the Program

Leadership Hardin County provides leadership-minded individuals with the opportunity to:

- **Experience the community from public, business and individual perspectives.**
- **Develop interest in the future of Hardin County.**
- **Create an environment to inspire community leadership.**
- **Broaden community perspectives**
- **Build leadership skills**
- **Build working relationships among class members**
- **Provides for personal growth and development**

For an application, contact the Chamber at 925-2363 or go on line at [www.hardincountychamber.com](http://www.hardincountychamber.com)

*there are only a few spots remaining!*

If you or your business are interested in joining or becoming a sponsor please contact the Chamber at [info@hardincountychamber.com](mailto:info@hardincountychamber.com) for more information.

The image contains two vertical posters. The left poster is blue and white, featuring a silhouette of a classical building with columns. Below the silhouette, it reads 'Savannah MAIN STREET' in a serif font. Underneath, it says 'FREE FAMILY FUN COMMUNITY' in a bold, sans-serif font. At the bottom, it lists 'Membership: Get Involved, Donate, Volunteer to make downtown Savannah continually better! Join Savannah Main Street: \$100 business, \$50 organization/family, \$25 individual' and the phone number '731.925.3300'. The right poster is yellow and white, showing a man in a cowboy hat playing a guitar on a stage. Below the photo, it reads 'SECOND FRIDAYS Downtown Savannah May - July 5pm until 8pm' and 'MUSIC ON COURT SQUARE' with a guitar icon. At the bottom, it says 'Bluegrass in May featuring Wayne Jerrolds! Fun with Merchants and Restaurants open late! Come see what's new in downtown Savannah!'.



# Chamber Workshops on May 20– Register Today!



**Looking for New Avenues of  
Income? Why Not Look at  
Potentially Your Largest  
Customer...**

## **The Government!**

**Access**

**Local, State & Federal Contracts**

Did you know that the government spends billions of dollars every day and they buy every-thing from pens to airplanes. **So, why not learn how to “cash in” and sell to the government?** All government agencies need product and /or services and maybe you can satisfy their need.

### **Basics of Government Contracting**

This information will cover how to do business with the local government agencies, the State of Tennessee, and introduces the basics of contracting with the Federal Government. An overview of the U.S. Small Business Administration’s 8(a) Business Development Program, Small Disadvantaged Business Program and HUB Zone Initiatives will be presented. All attendees will receive resource material that contains information necessary to become **certified** in order to qualify for government contracts.

### **Advanced Government Contracting**

The presentation will demonstrate step by step instructions and actual examples of **How** to find contracting opportunities within the General Services Administration, Veterans Administration, Department of Defense and the U.S. Postal Service. Actual examples will introduce you to the process of interpreting bid match, invitation to bid, request for proposal and a request for quotation. The session will also include an information package from the State of Tennessee and local governments, (city, and county purchasing officials).

**Don’t miss this great opportunity to see the possibilities!! What can you sell the Government? This is a FREE workshop.** Pre-registration is required, seating is limited.

**When:** May 20, 2015 (Registration Deadline, May 13, Noon)

**Where:** Jackson State Community College –Savannah Hardin Center  
840 Pickwick Road, Savannah

**Time:** 9:30-11:30AM

***Followed by Networking Lunch N Learn***

***11:45am-1pm***


***Sign up for both or just one!***

**Telephone:** (731) 925-2363 to register

This event is sponsored by the Tennessee Small Business Development Center, (Jackson State Community College), and the Hardin County Chamber of Commerce.

Funded in part through a cooperative agreement with the U.S. Small Business Administration. Additional funding is provided by the TN Board of Regents. All SBA Programs are extended to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made if requested in advance by calling the TSBDC Office at 731-424-5389 to make the arrangements

# HARDIN COUNTY HAPPENINGS!

- |  |   |   |
|--|---|---|
| May 4 Business Development Workshop  | May 13 Chamber 12@12 Membership Luncheon  | May 25 Memorial Day<br>Let's honor and be safe!           |
| May 5 Chamber Breakfast<br>Call to register 925-2363   | May 14 County Commission Planning Session at 6:30pm   | May 28 SWTDD Golf Tournament                              |
| May 6 Wellness Bus at Main Street Pharmacy 9-noon  | May 16 Fire Dept 5K Run and Walk<br>Call 925-6178 for more info   | June 5 Savannah Lions Club Walking Horse Show             |
| May 7 National Day of Prayer<br>See you at TN Street Park at 11:45am   | May 18 County Commission 6:30 pm  | June 6 HCFD Open Houses                                   |
|  <p>Business After Hours at Plantation in Pickwick from 5-7</p> | May 20 Government Contracting Workshop 9-11:30 at JSCC<br>Networking Lunch N Learn 11:45- 1pm at JSCC<br>Please pre register 925-2363 | June 10 HCCVB Golf Tournament                             |
|  | May 20 Hardin County Bank Golf<br>Call 925-9001 to sign up!   | June 11 Ribbon Cutting at Pickwick Tire                   |
| May 8 Savannah MainStreet Festival 5-8pm   | May 22 HCHS Graduation<br>Congrats!   | June 12 Savannah MainStreet Festival                      |
| May 10 Happy Mother's Day!   | May 23 Green Acres live music 5-7pm   | June 13 Raise the Flag countywide!                        |
|  |   | June 13 National Marina Day                               |
|  |   | June 14 Flag Day!   |
|  |   | June 26 Catfish & Comedy –like on Facebook to learn more! |



**Healthy Living Tour**  
FREE SCREENINGS



**Get on Board for Free Health Screenings**

**MAIN STREET PHARMACY**  
MAY 6, 2015, 9AM – 12PM

- The Health Mart Healthy Living Tour is bringing fast, free and convenient health screenings to town.
- Free screenings for diabetes, cholesterol and more
- Review your results with our pharmacy staff
- Free gift bag of health and wellness products
- One day only

Walk-ins welcome or call ahead.

40 MAIN STREET  
SAVANNAH, TN 38572  
731-625-4295  
94 AM - 12:00 PM  
SAT 9AM - 12PM  
SUN CLOSED



**UT EXTENSION**  
INSTITUTE OF AGRICULTURE  
THE UNIVERSITY OF TENNESSEE

**UT Extension Extravaganza**

Join us as we showcase what  
UT Extension is all about!  
Saturday, May 2, 2015  
9:00 a.m. – 12:00 p.m.  
Tractor Supply, Savannah, Tennessee



Real Life Solutions

**What You Can Expect**

Presentation Topics:  
Food Demos and Tastings  
Lawn Like a Golf Course  
The Truth About E Cigarettes  
UT Youth Programs  
Kiddie Corral & Games  
Exhibits & Displays